

**FOR IMMEDIATE RELEASE**  
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## **Include Software Purchases Office Condo for National Headquarters in Annapolis Towne Centre**

Include Software, the creator of an innovative business management software line including Asset™, Censeo™, and Asset G9™, recently purchased a 3,290 square foot office condo at Annapolis Towne Centre in Annapolis, Maryland. The firm is the first to settle in the 47,000 square foot class A office condominium building located at the heart of the \$500 million, mixed-use Greenberg and Gibbons' development.

The 21-year old Maryland-based company, which earned initial acclaim for the development of Asset™ a sophisticated software package designed to manage the diverse business operations of landscapers, contractors, and landscape architects, now provides software solutions to businesses of all sizes and industry throughout the U.S and Canada.

Nanette Seven, Vice President of Include Software, cited Annapolis Towne Centre's desirable location and amenities as primary reasons for the move.

"A great work environment is critical to our mission at Include Software," said Seven. "Our new headquarters at Annapolis Towne Centre is easily accessible, within walking distance to countless restaurants, stores, and other professional services, and offers the high quality of life that is attractive to young professionals. We look forward to growing our business here," she added.

Located in the most affluent area of Maryland, where household incomes average more than \$82,000 per year, Annapolis Towne Centre features a unique blend of corporate, professional, retail, and medical services, abundant parking, and immediate access to Downtown Annapolis and Routes 50/301 and I-97. The upscale community, which was completed in 2008, is home to a wide variety of retailers including Gordon Biersch Brewery, Brio Tuscan Grill, Real Seafood Grill, PF Changs, Target, Whole Foods, Brooks Brothers, Smyth Jewelers, and 24-Hour Fitness.

"Numerous amenities and a vibrant business environment contribute to a richly supportive setting at Annapolis Towne Centre," said Justin Mullen, a Real Estate Advisor with MacKenzie Commercial Real Estate Services, LLC who represented the owner in the transaction. "It is the perfect location for progressive firms seeking an energetic atmosphere and a highly skilled workforce. Further, the option to purchase office condos provides businesses seeking a prestigious Annapolis Towne Centre address with a leasing alternative that can result in significant tax benefits, competitive financing opportunities, and fixed occupancy costs, while building real estate equity and appreciation," he said.

Scott Wimbrow, Senior Vice President and Principal with MacKenzie, Chris Bennett, Senior Vice President and Principal, and Trish Ferrell, Vice President, with the firm also assisted with the transaction.

Ten are employed at Include Software, which will open in Suite 280 at 1906 Towne Centre Boulevard in September. The firm's new LEED certified office space will accommodate up to 22 associates.

MacKenzie Contracting Company, LLC is managing the fit out of the space which features conference rooms with built in white boards, a state-of-the-art production studio, energy efficient lighting, water features, a balcony, and a lounge area for collaboration.

For more information about Include Software, please visit [www.include.com](http://www.include.com). For more information on office condominium opportunities in Annapolis Towne Centre, please visit [www.mackenziecommercial.com](http://www.mackenziecommercial.com), or [www.visitatc.com](http://www.visitatc.com), or call 410.974.9008 to speak with Justin Mullen.

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MacKenzie Commercial Real Estate Services, LLC provides a broad range of commercial real estate services, including leasing and sales, tenant and landlord advisory services, corporate consulting, commercial and residential development, general construction, property and asset management, market research, and debt and equity capital placement. With offices strategically located throughout the State of Maryland and 140 employees, MacKenzie is one of the largest full-service commercial real estate service firms in Maryland. Please visit [www.mackenziecommercial.com](http://www.mackenziecommercial.com) for more information.

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